



'সমানো মন্ত্র: সমিতি: সমানী'

**UNIVERSITY OF NORTH BENGAL**

B.A. Major 1st Semester Examination, 2023

**UPSYMAJ11001-PSYCHOLOGY**

**INTRODUCTION TO PSYCHOLOGY**

Time Allotted: 2 Hours

Full Marks: 40

*The figures in the margin indicate full marks.  
Candidates are required to answer in their own words as practicable.*

**GROUP-A**

**Answer any *two* from the following**

10×2 = 20

1. Trace the early schools of psychology and briefly discuss the major branches of psychology. 5+5
2. Define perception. Discuss the various principles of perceptual organization. 2+8
3. Discuss the principles and schedules of reinforcement of operant conditioning. 10
4. Define motivation. Explain any two major theories of motivation. 2+4+4

**GROUP-B**

**Answer any *three* from the following**

5×3 = 15

5. Write a note on nature of psychology. 5
6. Explain Broadbent's filter model of attention. 5
7. Discuss the information processing theory of memory. 5
8. Differentiate between James Lange and Cannon Bard's theory of emotion. 5
9. Briefly discuss the theory of the levels of processing. 5

**GROUP-C**

**Write short notes on any *five* from the following**

1×5 = 5

10. Nature of perception 1
11. Observational learning 1
12. Trial and error learning 1
13. Types of attention 1
14. Operant conditioning 1
15. Skills of a psychologist 1
16. Memory 1
17. Illusion. 1

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